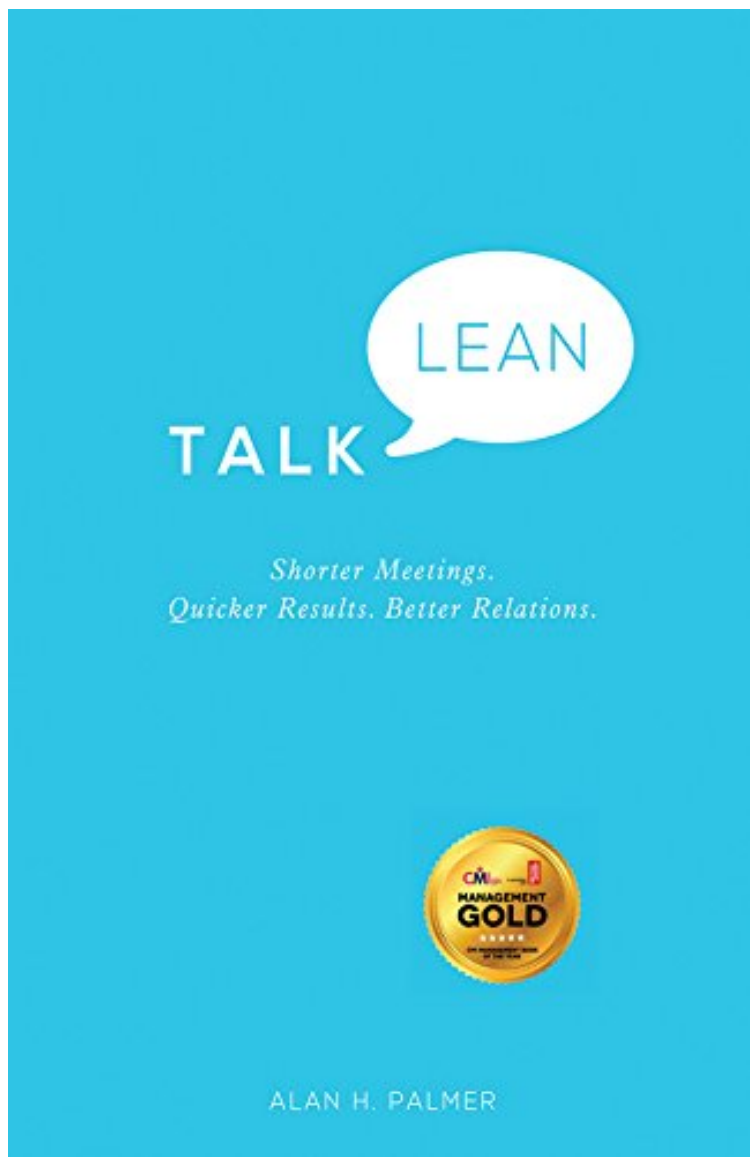


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# Talk Lean: Shorter Meetings. Quicker Results. Better Relations.



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## Description :

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maximise both productivity and empathy and how to close meetings in positive ways that lead to great results. Offers proven techniques for improving communication and making an impact professionally  
Written by Alan Palmer, head of Interactifs UK, which offers communication coaching to major corporate clients Ideal for executives, team leaders, entrepreneurs, and anyone whose success depends on great communication  
Revue de presse There is plenty of practical advice here and, as you'd expect in a book on this subject, the tone is concise and precise  
Widespread adoption of these practices would, in theory, mean an end to those long, unproductive meetings. Reason enough to recommend it. (Economia, December 2013)  
Talk Lean deserves to be the definitive text of its kind for years to come. (Elite Business, December 2013)

This straightforward book helps you meet a middle ground in communicating frankly, courteously and effectively. (Talk Business, January 2014) For sales people in particular, meetings are an important part of working life. To get the most out of them, welcome to Talk Lean (Sales Initiative, March 2014) Talk Lean should be mandatory for any negotiator, manager, employee... Everyone (Valeurs et Management, April 2014)  
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